

SUCCESS STORY

803 N SR 434
Altamonte Springs, FL

FIRST GREEN BANK

Buyer
Representation



Assignment Summary

First Green Bank was seeking a high-profile site for their Altamonte Springs branch location and preferred owning as opposed to leasing.

Challenges

- Lack of available locations for sale required multiple tours of the market and calls to potential sellers in the defined area
- Our client required the ability to extend the due diligence period for regulatory approvals required in the event of delays

Results

We focused in on a location that had been on the market for an extended period of time in order to make an aggressive offer. We negotiated a price well below the original asking price to leave room for our client to renovate the building according to their environmentally responsible mission.

TEAM MEMBERS

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Notable Details

- \$1,365,000 purchase price
- Sale price was 22% less than the asking price
- Negotiated due diligence extension