

# JAMIE BARATI

SIOR, CCIM

Managing Director,  
Principal

CENTRAL FLORIDA  
OFFICE (CFO)  
TEAM

100 South Orange Avenue  
Suite 500  
Orlando, FL 32801  
jamie.barati@citepartners.com  
www.citepartners.com  
D 407-930-1803  
F 407-930-0799



## Experience

Jamie is the Managing Director and Principal at Cite Partners. He is the team leader of the Central Florida (CFO) Team and is responsible for building and growing the Central Florida Office team into the premier office brokerage team in Central Florida. Jamie specializes in the sales and leasing of office properties throughout the greater Orlando area and the east coast of Florida, representing Landlords, Tenant, Sellers and Buyers. Over the years, Jamie has focused on the downtown market, both professionally and personally. His leadership and strong client relationships are invaluable to his team's success.



## Background

Prior to joining Cite Partners, Jamie was with the Orlando office of Colliers International Central Florida since its opening in 1996. He has been active in Central Florida commercial real estate since 1993. Jamie has extensive experience in office transactions through seller/landlord representation, as well as buyer/tenant representation. He is well versed in the financial analysis of office sale and lease transactions and has worked with clients to match his skill sets to meet their particular needs (i.e. site selection, financial analysis, design, permitting, local governmental approvals, construction, leasing, and sales).

## Professional Highlights

- 2010 - Colliers International Top 10 Producer
- 2005 - CoStar Power Broker
- 2001 - Orlando Business Journal Up and Comer Award Recipient

## Community

- Tough Mudder Finisher, Wounded Warrior Project, 2014
- Board Member | VP of Baseball | Volunteer Coach Delaney Park Little League
- Volunteer Coach | ACYS Youth Flag Football League
- Volunteer Coach | Upward Basketball
- Past President | 2000 | Downtown Orlando Partnership
- Board of Directors | Downtown Orlando YMCA
- Past Member | Board of Directors | Blankner Foundation
- Past Member | Downtown Development Board | Development Review Committee (City of Orlando)
- Member | Leadership Orlando | Class #41
- Founding Member | Trustee | Downtown Orlando Foundation

## Designations and Education

- Bachelor of Science in Finance, Florida State University (1993)
- Certified Commercial Investment Member Designation (CCIM, 2005)
- Society of Industrial and Office Realtor Designation (SIOR, 2014)



**JAMIE  
BARATI**  
SIOR, CCIM

**Managing Director,  
Principal**

**Current Clients**

- Ustler Development
- Martin & Garcia Andersen Foundation
- Butler & Hosch
- HealthSouth
- Hoar Construction
- Morris Architects

**Notable Transactions**

Client	Sq. Ft.	Representation
Urban Trust Bank	90,780 SF	Buyer
Priority Healthcare	50,000 SF	Tenant
Booking.com	45,000 SF	Tenant
Butler & Hosch	30,000 SF	Tenant
McCalla Raymer	29,704 SF	Tenant
Ustler Development	24,800 SF	Seller
Parsons Brinkerhoff	21,834 SF	Tenant
Andersen Foundation	21,500 SF	Landlord
Morris Architects	19,610 SF	Tenant/Landlord
Humana	18,607 SF	Tenant
ASC-Winter Park Surgery Center	12,191 SF	Tenant
Banco de Brazil	12,000 SF	Tenant
129 West Church Street	11,000 SF	Buyer
Titan Development	10,500 SF	Landlord
Aerotek, Inc.	10,121 SF	Tenant
Andersen Foundation	8,104 SF	Landlord
205 South Eola Avenue	8,000 SF	Buyer
Hill Rugh Keller & Main	7,596 SF	Tenant
Hylant of Orlando, LLC	6,722 SF	Tenant
American Access Care	6,700 SF	Tenant
HealthSouth Corporation	6.72 acres	Buyer