

**Director, Principal**  
 Central Florida Industrial Team

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**EXPERIENCE**

Bobby is an Associate Director at Cite Partners and has been a partner with Matt and Wilson since 2012. Bobby specializes on representing industrial real estate tenants and owners in the Central Florida market. His work ethic and determination have helped escalate the teams' success and increased market share. He specializes in assisting tenants with comprehensive site selection, and actively tracks the current leases and sales transactions in order to have a real time understanding of market trends and conditions. His commitment to his clients' success is an invaluable asset to his team.

**BACKGROUND**

Prior to joining Cite Partners, Bobby was an Industrial Specialist for two years with Colliers International. He graduated from North Carolina State University with a BA in Public/Interpersonal Communications and is married and lives in Winter Park.

**NOTABLE TRANSACTIONS**

Client	Sq. Ft.	Representation
Earnest Products	242,000 SF	Buyer
McCraney Property Co.	193,968 SF	Landlord
MC Assembly	134,900 SF	Tenant
Homelegance	123,740 SF	Buyer
Smyth Lumber Trust	102,275 SF	Landlord
Prologis	80,000 SF	Landlord
Principal Life Insurance	75,580 SF	Landlord
Prologis	72,000 SF	Landlord
Grendene USA	67,397 SF	Tenant
Star Pipe	67,339 SF	Tenant
DCT Industrial	64,663 SF	Landlord
DCT Industrial	60,018 SF	Landlord


**EDUCATION**

- Bachelor of Arts in Public/ Interpersonal Communications  
 North Carolina State University
- Certified Commercial Investment Member Designation (CCIM, 2014)


**COMMUNITY**

- Tough Mudder Finisher, Wounded Warrior Project, 2014 , 2012
- Volunteer | Ronald McDonald House
- Board Member | NAIOP  
 Developing Leaders 2012 - present

**CURRENT CLIENTS**

- Prologis
- Crow Holdings
- IDI
- Principal Life Insurance
- Suncolor Paints
- DCT Industrial
- BJP Real Estate Partnership
- Max France, Inc.
- Moore Properties